


CROWNE PLAZA®
 HAMPTON - MARINA
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March 28, 2016

Chris Johnson
 Planner
 1512 East Highway 22
 Crestwood, KY 40014

It is with great pleasure that we are able to present this **proposal for the F Troop 17th Cavalry**. We are excited to have the opportunity to serve you!

As the only full service waterfront hotel in Hampton we offer a unique location that your guests are sure to enjoy. Enjoy the rich history and waterfront charm of Hampton, Virginia and the **Crowne Plaza Hampton Marina Hotel** – where our marina views and well-appointed spaces are among the finest hotels in Hampton. Just moments from top attractions including the Virginia Air & Space Center, the Miss Hampton II Boat Tour, Fort Monroe and Hampton University; we offer the perfect location for your event.



GUEST ROOMS:

We understand your room block to be as follows:

	9/8/2016	9/9/2016	9/10/2016
Run of House	30	30	30

Total Room Nights: 90

GUEST ROOM RATES:

The Crowne Plaza Hampton Marina is pleased to offer a room block with special room rates over the following dates:

Room	Single Rate	Double Rate
Run of House	82.00	82.00

*****Rate includes breakfast buffet for two.**

- Run of House room type indicates either Two Double Bedded or One King Bed with Sleeper.

All guestroom rates are subject to a Hampton city tax, currently 8%, a Virginia state tax of 6% and \$1.00 Occupancy tax per room per night (currently 14% + \$1.00). Taxes are subject to change.

GUEST ROOMS Amenities:

173 deluxe guest rooms comprised of 95 standard kings, 74 two double bed guest rooms and 4 spacious king suites. Our rooms are beautifully decorated in a nautical theme to enhance the breathtaking views of the Marina.

Warm and welcoming décor complements each well-appointed guestroom and suite that features amenities including:

- Wireless and hard-wire technology
- T-1 lines for Internet access
- Room Service
- Irons and ironing boards
- In-room coffee and tea
- Complimentary Internet in all guestrooms, public space



MEETING/ FUNCTION SPACE

The Crowne Plaza Hampton Marina boasts 11,400 square feet of **functional** meeting space. With a large ballroom, two junior ballrooms, and one executive boardroom with a beautiful view of the bay we are delighted to handle **ALL** of your meeting and banquet needs.

The following agenda is based on your specifications:

Date	Start Time	End Time	Function	Setup	Agr	Room Rental
9/8/2016	8:00 AM	11:00 PM	Hospitality	Rounds	Flow	Waived
9/9/2016	8:00 AM	11:00 PM	Hospitality	Rounds	Flow	Waived
9/10/2016	8:00 AM	11:00 PM	Hospitality	Rounds	Flow	Waived
9/10/2016	6:00 PM	11:00 PM	Dinner	Rounds	100	Waived
9/11/2016	8:00 AM	1:00 PM	Hospitality	Rounds	Flow	Waived

- Final room assignments will be determined five (5) business days prior to arrival date; hotel reserves the right to change function space
- Room Rental is subject to Virginia State and local tax (currently 6%) and subject to change.



FOOD & BEVERAGE MINIMUM

The food and beverage minimum requirement below is the minimum food and beverage purchase required to use the banquet/meeting space reserved. This minimum includes food, non-alcoholic beverages, and host bar revenue only. This minimum does not include a service charge of 20% and tax of 13.5%.

A minimum in planned food beverage of **\$2,700.00** before service charge and tax will be required for this event. Should you fail to meet your food and beverage minimum the difference will be applied as meeting room rental. Menu pricing before service charge and taxes and will be guaranteed 180 days prior to your event date.

CONCESSIONS

Based on your current program, The Crowne Plaza Hampton Marina is pleased to offer the following concessions based upon eight-five percent (85%) pick-up of proposed group rooms:

- Complimentary Parking for Overnight Guests
- Complimentary Wireless Internet within Guestrooms; Meeting Rooms and Public Areas
- All room rental is waived
- Group allowed to bring in their own dry snacks and beverages in Hospitality
- Planner to receive one complimentary suite Wednesday - Sunday

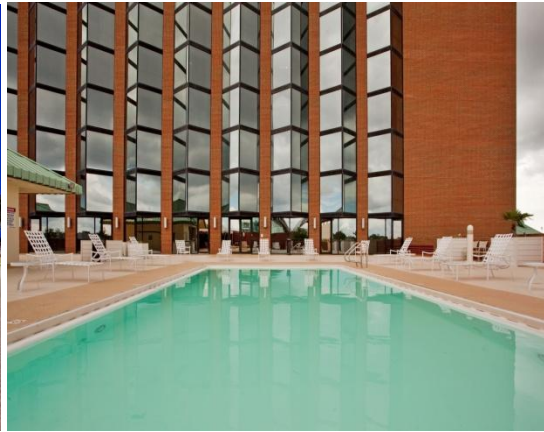
ON SITE DINING

The Crowne Plaza Hampton Marina is proud to offer our guests several dining options on site. The Regatta Grille serves breakfast, lunch and dinner, seven days a week in a casual setting overlooking the marina. Oyster Alley, our seasonal outdoor waterfront dining is open seasonally and offers a variety of seafood, burgers and snacks. Enjoy the sounds of the bay in Oyster Alley - Ideal for casual, small, or medium gatherings. And finally, Latitude 37 offers spirited entertainment, casual dining in a comfortable relaxed setting with beautiful marina views.



HOTEL AMENITIES

- Full Service Business Center (Complimentary printing, faxing & internet)
- Complimentary High Speed Internet Access
- Seasonal Pool
- 24-Hour Fitness Center
- Regatta Grille casual dining serving American Cuisine and Seafood
- Latitude 37 Lounge
- Oyster Alley; seasonal waterfront dining.
- Room Service
- Virginia Air & Space Center adjacent to our location
- Several dining, shopping and entertainment options within walking distance.
- Enterprise Rent-A-Car On-Site



HOTEL VIDEO

<http://www.youtube.com/watch?v=NdikeqkNDKI>

Newport News / Williamsburg International

The Newport News / Williamsburg International Airport is approximately 15 miles, and 20 minutes away. The average cost of a taxi to or from the airport is \$25.00-\$35.00.

ENVIRONMENTALLY RESPONSIBLE

The Crowne Plaza Hampton Marina is proud to participate in the **Virginia Green Lodging** program as a supporting partner of **Virginia Green**, the Commonwealth's campaign to encourage environmentally-friendly practices. It is all aspects of Virginia's tourism industry. Virginia Green is supported through a partnership between the Virginia Department of Environmental Quality, the Virginia Hospitality & Travel Association, and the Virginia Tourism Corp.



The Crowne Plaza Hampton Marina is currently *not* holding guest rooms or function space at this time. A Group Sales Agreement may be prepared upon your request to secure the above arrangements. A non-refundable **\$500.00** deposit will

be required along with the signed agreement. This offer is valid until **Monday, April 11, 2016** when all details in this proposal will require renegotiation.

We look forward to working with the **F Troop 17th Cavalry! We are at your service!**

Sincerely,

Karen

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